

PRESIDIO OVERVIEW

PRESIDIO[®]

Future. Built.

PRESIDIO FACTS

Passionate about driving results for our clients and delivering an outstanding quality of service

~8,000
CLIENTS

3:1
ENGINEERS
Engineering led,
local-touch model

68+
US OFFICES

2,800
PROFESSIONALS

\$2.8 B
Stable and financial
power company

Customer satisfaction: Our large and diverse customer base deeply values working with us

Highest NPS in the industry

Net Promoter Score

+20%

above industry
average

Customers range across industries, complexity and scale



Public Sector Focus

- Dedicated State, Local and Education Team
- 25% of Presidio's revenue is from SLED
- E-Rate Service Provider
- Multiple state contract vehicle options
- Trusted Advisor for the complex procurement process associated with State, Local and Education purchasing practices

SAMPLE CALIFORNIA PUBLIC SECTOR CUSTOMERS

- City & County of San Francisco
- City of Chino
- City of Santa Clara
- Contra Costa County
- County of Riverside
- County of Sonoma
- County of Yuba
- Long Beach USD
- Los Angeles County
- Los Angeles County Superior Courts
- San Bernardino City Unified School District
- San Jose Unified School District
- San Mateo Union High School District
- Golden Gate Bridge Highway & Transportation District

Breadth of capabilities: Presidio's portfolio of deep expertise and resources delivers transformational results

Technology systems and architecture

Security Solutions



Security Consulting

Cloud Security

Assessment Services

Physical Security

Architecture Services

Multi Cloud Solutions



Cloud Consulting

Data Center Modernization

Application Replatforming

Hybrid Cloud Infrastructure

DevOps / PaaS

Digital Infrastructure Solutions



Enterprise Mobility

Collaboration

Data Analytics

Internet of Things

Digital Networking

Operating model and financial optimization



Managed Services



Presidio Technology Capital



Software Licensing & Adoption Services



Project Management



Global Services



Field And Supplemental Engineering Services

Proprietary approach: We offer end-to-end solutions from design through deployment and ongoing services



Our lifecycle approach

- **End-to-end lifecycle solutions**, not point products and services
- **100% custom solutions** and deployments to fit your unique requirements
- **One relationship manager** to ensure integration across all solution areas
- **A local delivery model** with all the benefits of national scale

WHY PRESIDIO

- **Leading IT solutions provider** in North America
 - 8,000 commercial, enterprise and government clients
 - Solving for complex, multi-vendor technology
 - Engineering led, local-touch model
- **Deep solutions & Public Sector expertise** across digital infrastructure, cloud and security
- **Full lifecycle of services** in consulting, design and implementation, managed services and support
- **Client satisfaction**, Net promoter score 20% above vs “Tech industry” average
- **Stability and financial power** of a \$2.8 billion company
- **Passionate about driving results** for our clients and delivering an outstanding quality of service

