



AXON

Kensington Police Dept. - CA

AXON SALES REPRESENTATIVE

Thom Ruseva-Mahan

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tmahan@axon.com

ISSUED

1/16/2020



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-236305-43846.654TR

Issued: 01/16/2020

Quote Expiration: 01/31/2020

Account Number: 147505

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

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PRIMARY CONTACT

Steve Simpkins
 Phone: (925) 383-9375
 Email: ssimpkins@kppcsd.org

SHIP TO

Steve Simpkins
 Kensington Police Dept. - CA
 217 Arlington Avenue
 Kensington, CA 94707
 US

BILL TO

Kensington Police Dept. - CA
 217 Arlington Avenue
 Kensington, CA 94707
 US

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	5	180.00	180.00	900.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
85070	TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	7	240.00	240.00	1,680.00
85035	EVIDENCE.COM STORAGE	1,400	0.75	0.75	1,050.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	7	499.00	274.00	1,918.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	7	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	7	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	7	0.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	1	1,495.00	1,495.00	1,495.00
70112	AXON SIGNAL UNIT	3	279.00	279.00	837.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services					
80146	VIRTUAL BODYCAM STARTER	1	1,000.00	1,000.00	1,000.00
				Subtotal	10,152.00
				Estimated Shipping	0.00
				Estimated Tax	516.95
				Total	10,668.95

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	5	180.00	180.00	900.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
85070	TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	7	240.00	240.00	1,680.00
85035	EVIDENCE.COM STORAGE	1,400	0.75	0.75	1,050.00
				Subtotal	4,902.00
				Estimated Tax	166.32
				Total	5,068.32

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	5	180.00	180.00	900.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
85070	TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	7	240.00	240.00	1,680.00

Year 3 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85035	EVIDENCE.COM STORAGE	1,400	0.75	0.75	1,050.00
				Subtotal	4,902.00
				Estimated Tax	166.32
				Total	5,068.32

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	5	180.00	180.00	900.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
85070	TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	7	240.00	240.00	1,680.00
85035	EVIDENCE.COM STORAGE	1,400	0.75	0.75	1,050.00
				Subtotal	4,902.00
				Estimated Tax	166.32
				Total	5,068.32

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	5	180.00	180.00	900.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
85070	TECH ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	7	240.00	240.00	1,680.00

Year 5 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85035	EVIDENCE.COM STORAGE	1,400	0.75	0.75	1,050.00
				Subtotal	4,902.00
				Estimated Tax	166.32
				Total	5,068.32
				Grand Total	30,942.23

Discounts (USD)

Quote Expiration: 01/31/2020

List Amount	31,335.00
Discounts	1,575.00
Total	29,760.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	10,668.95
Year 2	5,068.32
Year 3	5,068.32
Year 4	5,068.32
Year 5	5,068.32
Grand Total	30,942.23

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ **Date:** _____
Name (Print): _____ **Title:** _____
PO# (Or write N/A): _____

Please sign and email to Thom Ruseva-Mahan at tmahan@axon.com or fax to +1 4809993359

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		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		